QUICK FACTS

County Seat: Ashland City
Year Incorporated: 1859
Land Area in Square Miles (County): 302
Water Area in Square Miles (County): 5
Latitude: N36° 16.45'
Longitude: W87° 03.85'
Elevation: 438'
Market Region: Nashville
Distance From Nashville: 15 miles
Distance From Clarksville: 20 miles
Time Zone: Central
County Website: www.cheathamcountytn.gov
Additional Incorporated Cities within the County: Kingston Springs, Pegram, Pleasant View
Unincorporated Cities: Chapmansboro

COUNTY TAX STRUCTURE

LOCAL
Property Taxes (2017)
- Rate per $100 value: $2.7578
Ratio of Assessment
- Residential and Farm: 25%
- Commercial/Industrial: 40%
- Personal (Equipment): 30%
Bonded Debt (2016): $15,254,069
Total Local Assessment (2016): $790,941,482
Hotel-Motel Tax: 5%
Motor Vehicle Tax Rate: $51.00

STATE
Sales Tax
- 4% tax on food and food ingredients
- 7% on all other tangible personal property unless specifically exempted
Local Sales Tax Rate: 2.75%
Local and State Sales Tax Collected (FY2017): $27,001,399
Income Tax
- Personal: 4% on Interest & Dividends for the 2017 period, this tax will be reduced and phased out over the next few years.
- Corporate Excise Tax: 6.5% of Tennessee taxable income.
- Franchise Tax: .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is $100.
- Unemployment Tax: New employers is typically 2.7% (based on occupation) of first $7,000.

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIPS
Source: Tennessee Department of Revenue

COUNTY POPULATION

2010 (Census): 39,105
2017 Population: 40,604
2017 Median Age: 40.7
2022 Population Projection: 41,801
Annual Growth Rate (2017-2022 Projected): 0.58%
Source: ESRI

CLIMATE

- Annual Average Temperature: 58.1° F
- Average High Temperature: 70.9° F
- Average Low Temperature: 45.4° F
- Annual Average Precipitation: 50.09"
- Annual Average Snowfall: 2.2"
- Prevailing Winds: Southerly
- Mean Length of Freeze-Free Period (days): 180-220

Source: Tennessee Department of Revenue
## EDUCATION

**District Name**: Cheatham County  
**Type of Public School System**: County  
**District Grades Served**: Pre-K-12  
**Number of Schools**: 13  
**Number of Teachers**: 447  
**Number of Administrators**: 30  
**Total Number of Students**: 6,392  

### GRADES

- Pre-K-4: 1,541  
- K-4: 859  
- 5-8: 1,955  
- 9-12: 2,017

**Number of High School Graduates (2016-17)**: 493  
**Graduation Rate**: 89.9%  
**Educational Attainment with a Degree (Adults Age 25-64)**: 29.1%

Source: Tennessee Department of Education

## REGIONAL HIGHER EDUCATIONAL INSTITUTIONS

**Graduates 2015-2016**
- TN College of Applied Technology Dickson 703  
- Austin Peay State University Clarksville 2,200  
- Nashville State Community College Dickson 1,751

Source: Tennessee Higher Education Commission

## GOVERNMENT

### GOVERNING BODY

**Mayor and County Commissioners**  
**Meets 3rd Monday at 6:00 p.m.**  
**Cheatham County Courthouse**

### Fire Department

- Full-time fire fighters in county: 2  
- County volunteers: 200  
- Fire stations in county: 12  
- County fire trucks: 39

### Law Enforcement

- Full-time police officers in county & sheriff: 40  
- County patrol cars: 42

### Insurance Rating

- 9

### Zoning Regulations

- Yes

### Planning Commission

- Yes

### Industrial Development Corp.

- Yes

## TRANSPORTATION

### AIR SERVICE

- **Nearest General Aviation**: John C. Tune Airport  
- **Location Identifier**: JWN  
- **Distance from City**: 17 miles  
- **Runway Length**: 5,500 feet  
- **Surface**: Asphalt  
- **Lighting**: MIWL/PAPI  
- **Fuel**: 100LL/Jet A  
- **Repairs**: Major  
- **Storage**: Hangar, Tie Down  
- **Transportation**: Taxi, Rental and Courtesy Car  
- **Nearest Commercial Service**: Nashville International Airport  
- **Location Identifier**: BNA  
- **Distance from Ashland City**: 27 miles

BNA serves 440 flights daily in more than 50 nonstop markets. BNA is served by 14 airlines, including international carriers Air Canada, WestJet and soon British Airways. Starting May 2018, British Airways will fly nonstop between Nashville and London Heathrow.

### HIGHWAYS

- **U.S. Highways**: 70  
- **State Highways**: 12, 41, 49, 155, 249  
- **Nearest Interstate**: Interstate 24 and 40

### COMMON CARRIERS

- **Air Freight Companies**: None  
- **Motor Freight Companies**: 3  
- **Terminal Facilities**: None  
- **Bus Services**
  - Inter-City: RTA in Pleasant View  
  - Local: No  
  - Carrier Service: No

### RAILROADS SERVED BY

CSX Transportation and Nashville & Western

### NAVIGABLE WATERWAYS

- **River**: Cumberland  
- **Channel Depth**: 9 feet  
- **Nearest Port Facility**: Nashville  
- **Miles from Port**: 20

### COMMUNICATIONS

- **Newspapers**
  - The Ashland Times Weekly  
  - The Tennessean Daily  
  - Exchange Weekly  
  - So. Cheatham Advocate Weekly  
  - Pleasant View Post Weekly

- **Telephone Companies**: AT&T
- **Radio Stations**: 20 local, WQSV AM790
- **Television Networks**: 5
- **Cable Service Available**: Yes  
- **Channels**: 275 (31 basic service)  
- **Provider**: Charter Communications Yes  
- **Internet Service Available Provider**: AT&T and Charter Communications
- **Fiber Optics Available Provider**: Yes  
- **Charter Business**
COMMUNITY FACILITIES

Health Care
Doctors 17
Dentists 7
Hospitals 1
Beds 8
Clinics 6
Nursing Homes 2
Beds 175
Retirement Homes 0
Beds 0
Residential Care/Assisted Living 1
Beds 85

Religious Organizations
Protestant 51
Catholic 1
Jehovah's Witness 1
Seventh Day Adventist 1
Latter Day Saints 0

Day Care Centers 17
Day Care Homes 13

Recreation
Libraries 2
Parks 9
Golf Courses 4
Swimming Pools 2
Country Clubs 0
Theaters 0
Bowling Alleys 0
Hotels & Motels 5
Rooms 137
Bed & Breakfasts 2

Largest Meeting Room
Capacity 260

Restaurants 43

Other
Ball fields, senior center, historic trail, camping, canoeing and boating, skate park, dog park, and disc golf course.

FINANCIAL INSTITUTIONS
Commercial Banks 3
Savings Institutions 0
Credit Unions 1
Total # of Institutions 4
Total # of Branches 10
Countywide Combined Deposits $455,177,000
( Deposits for June 30, 2017)
*Credit Unions NOT calculated in Combined Deposits
Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

<table>
<thead>
<tr>
<th>Service</th>
<th>Location</th>
<th>Distance (Miles)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tool &amp; Die</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Heat Treating</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Foundry</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Heavy Hardware</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Sheet Metal</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Lubricants</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Welding Supplies</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Abrasives</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

SELECTED ECONOMIC INDICATORS

2016 ANNUAL AVERAGES

<table>
<thead>
<tr>
<th>Labor Force</th>
<th>County</th>
<th>Labor Market Area*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Civilian Labor Force</td>
<td>20,520</td>
<td>648,660</td>
</tr>
<tr>
<td>Employment</td>
<td>19,700</td>
<td>623,540</td>
</tr>
<tr>
<td>Unemployment</td>
<td>820</td>
<td>25,100</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>4.0%</td>
<td>4.2%</td>
</tr>
</tbody>
</table>

* Labor Market Area is defined as Cheatham, Davidson, Dickson, Montgomery, Robertson and Williamson Counties in Tennessee.

2017 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture/Mining</td>
<td>0.8%</td>
</tr>
<tr>
<td>Construction</td>
<td>10.9%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>11.6%</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>3.5%</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>12.2%</td>
</tr>
<tr>
<td>Transportation/Utilities</td>
<td>5.9%</td>
</tr>
<tr>
<td>Information</td>
<td>1.3%</td>
</tr>
<tr>
<td>Finance/Insurance/Real Estate</td>
<td>6.3%</td>
</tr>
<tr>
<td>Services</td>
<td>42.3%</td>
</tr>
<tr>
<td>Public Administration</td>
<td>5.2%</td>
</tr>
</tbody>
</table>

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2016)

Number of Units 46
Ann. Avg. Employment 1,984
Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

Year 2017
Amount $26,618
Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year 2017
Amount $55,855
Source: ESRI

AVERAGE HOME SALES

Year 2016
Number of Homes Sold 623
Average Cost $194,259
Source: Tennessee Housing Development Agency

RETAIL SALES

Year 2016
Amount $324,961,584
Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone
Timber: Hardwoods (Oak and Poplar)

AGRICULTURAL

Crops: Tobacco, Hay, Corn, Soybean
Livestock: Cattle
## UTILITIES

### GAS - ASHLAND CITY
Local Distributor: Piedmont Natural Gas Company  
Phone: 615.734.0665  
Website: [www.piedmontng.com](http://www.piedmontng.com)

### GAS - KINGSTON SPRINGS
Local Distributor: Greater Dickson Gas Authority  
Phone: 615.441.2830  
Website: [http://gdga.com/](http://gdga.com/)

### GAS - PLEASANT VIEW
Local Distributor: Clarksville Gas & Water Company  
Phone: 931.645.7400  
Website: [www.cwlg.com/gas](http://www.cwlg.com/gas)

### WATER - ASHLAND CITY
Water Supplier: Ashland City Water Department  
Phone: 615.792.4211  
Website: [www.ashlandcity.net](http://www.ashlandcity.net)

### WATER - KINGSTON SPRINGS
Water Supplier: Second So. Cheatham Utility  
Phone: 615.952.3094  
Website: [www.secondsouthcheatham.com](http://www.secondsouthcheatham.com)

### WATER - PLEASANT VIEW
Water Supplier: Pleasant View Utility District  
Phone: 615.746.5315  
Website: [www.secondsouthcheatham.com](http://www.secondsouthcheatham.com)

### SEWER - ASHLAND CITY
Sewer Provider: Ashland City Sewer Department  
Phone: 615.792.4211  
Website: [www.ashlandcity.net](http://www.ashlandcity.net)

### SEWER - KINGSTON SPRINGS
Sewer Provider: Kingston Springs Wastewater  
Phone: 615.746-5315  
Website: [www.kingstonsprings.net](http://www.kingstonsprings.net)

### SEWER - PLEASANT VIEW
Sewer Provider: Pleasant View Utility District  
Phone: 615.746.5315  
Website: [www.pvudwater.com](http://www.pvudwater.com)

### ELECTRICITY
Source Company: Tennessee Valley Authority

### LOCAL POWER COMPANIES
Electric Provider: Cumberland Electric Mem. Corp.  
Phone: 615.792.5651  
Website: [www.cemc.org](http://www.cemc.org)

Electric Provider: Dickson Electric Department  
Phone: 615.446.9051  
Website: [www.dicksonelectric.com](http://www.dicksonelectric.com)

## MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

<table>
<thead>
<tr>
<th>Firm</th>
<th>Product or Service</th>
<th>Total Employees</th>
<th>Union</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>AO Smith Water Products Co.</td>
<td>Temperature control systems</td>
<td>1,500</td>
<td>None</td>
<td>615.792.4371</td>
</tr>
<tr>
<td>Trinity Marine Products</td>
<td>Barges &amp; deck fittings</td>
<td>300</td>
<td>None</td>
<td>615.792.4320</td>
</tr>
<tr>
<td>Madison Mill, Inc.</td>
<td>Wood products and millwork</td>
<td>120</td>
<td>None</td>
<td>615.351.3079</td>
</tr>
<tr>
<td>Gate Precast Inc.</td>
<td>Precast concrete panels</td>
<td>110</td>
<td>None</td>
<td>615.792.4871</td>
</tr>
<tr>
<td>Caraustar Inc.</td>
<td>Fiberboard folding cartons</td>
<td>70</td>
<td>None</td>
<td>615.952.4300</td>
</tr>
<tr>
<td>Rogers Manufacturing Corp.</td>
<td>Trusses, wooed roof</td>
<td>50</td>
<td>None</td>
<td>615.792.8722</td>
</tr>
<tr>
<td>Lu, Inc.</td>
<td>Guardrail fabrication &amp; installation</td>
<td>35</td>
<td>None</td>
<td>615.952.5501</td>
</tr>
<tr>
<td>Steele SaddleTree, LLC</td>
<td>Wooden saddle trees</td>
<td>30</td>
<td>None</td>
<td>615.792.7171</td>
</tr>
<tr>
<td>United Structural Systems, Inc.</td>
<td>Foundation/Structure repair</td>
<td>30</td>
<td>None</td>
<td>615.746.5225</td>
</tr>
<tr>
<td>International Paper Ashland City</td>
<td>Chipboard boxes</td>
<td>25</td>
<td>None</td>
<td>615.792.9967</td>
</tr>
<tr>
<td>American Wire &amp; Cable Co.</td>
<td>Electrical appliance wire</td>
<td>15</td>
<td>None</td>
<td>615.792.7831</td>
</tr>
<tr>
<td>Pioneer Log Systems, Inc.</td>
<td>Custom log home kits</td>
<td>15</td>
<td>None</td>
<td>615.952.5647</td>
</tr>
<tr>
<td>Pleasant View Manufacturing</td>
<td>Steel fabricating</td>
<td>15</td>
<td>None</td>
<td>615.746.5777</td>
</tr>
<tr>
<td>QC Industrial Solutions</td>
<td>Packaging distribution</td>
<td>15</td>
<td>None</td>
<td>615.247.8720</td>
</tr>
</tbody>
</table>

## For information on industrial sites and available industrial buildings contact:

- **Robert T. Bibb**  
  Executive Director  
  Middle TN Industrial Development Association  
  2108 Westwood Avenue  
  Nashville, Tennessee 37212  
  Phone: 615.269.5233  
  Fax: 615.269.5184  
  mtida@mtida.org  
  www.mtida.org

- **Jerome Terrell**  
  Economic Dev. Director  
  Cheatham County Joint Economic & Community Development Board  
  108 North Main Street  
  Ashland City, TN 37015  
  Phone: 615.792.2379  
  Fax: 615.792.5001  
  jerometerrell@cheathamconnect.com  
  www.cheathamconnect.com

- **Kerry R. McCarver**  
  County Mayor  
  100 Public Square, Suite 105  
  Ashland City, TN 37015  
  Phone: 615.792.4316  
  Fax: 615.792.2001  
  kerry.mccarver@cheathamcountytn.gov  
  www.cheathamcountytn.gov

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.
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POPULATION

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<th>Year</th>
<th>City</th>
<th>County</th>
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</thead>
<tbody>
<tr>
<td>2010</td>
<td>4,694</td>
<td>39,105</td>
</tr>
<tr>
<td>2017</td>
<td>5,111</td>
<td>40,604</td>
</tr>
<tr>
<td>Median Age</td>
<td>38.1</td>
<td>40.7</td>
</tr>
<tr>
<td>Projected</td>
<td>5,376</td>
<td>41,801</td>
</tr>
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Annual Growth Rate (2017-2022 Projected): 1.02% 0.58%

Source: ESR

CLIMATE

Annual Average Temperature: 58.1° F
Average High Temperature: 70.9° F
Average Low Temperature: 45.4° F
Annual Average Precipitation: 50.09"
Annual Average Snowfall: 2.2"
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TAX STRUCTURE

LOCAL

Property Taxes (2017)
- Rate per $100 value: $0.4365
- Rural (Special Fire Dist.): $0.2272

Ratio of Assessment
- Residential and Farm: 25%
- Commercial/Industrial: 40%
- Personal (Equipment): 30%

Bonded Debt (2016): $3,689,930
Total Local Assessment (2016): $144,898,523
Hotel-Motel Tax: 0%
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Source: County Technical Assistance Service, UTIPS

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Source: Tennessee Department of Revenue
### EDUCATION

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<tr>
<th>District Name</th>
<th>Cheatham County</th>
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<tbody>
<tr>
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<td>County</td>
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</tr>
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#### GRADES

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<th>Number</th>
</tr>
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<tbody>
<tr>
<td>Pre-K-4</td>
<td>1,541</td>
</tr>
<tr>
<td>K-4</td>
<td>859</td>
</tr>
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<td>1,955</td>
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<td>9-12</td>
<td>2,017</td>
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| Number of High School Graduates (2016-17) | 493 |

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Source: Tennessee Department of Education

### REGIONAL HIGHER EDUCATIONAL INSTITUTIONS

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<th>Graduates 2015-2016</th>
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<tbody>
<tr>
<td>TN College of Applied Technology</td>
</tr>
<tr>
<td>Austin Peay State University</td>
</tr>
<tr>
<td>Nashville State Community College</td>
</tr>
</tbody>
</table>

Source: Tennessee Higher Education Commission

### GOVERNMENT

#### GOVERNING BODY

<table>
<thead>
<tr>
<th>City</th>
<th>Mayor and Council</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Meets 2nd Tuesday at 6:00 p.m. Municipal Building</td>
</tr>
<tr>
<td>(Workshop meeting is held 1st Tuesday of every month at 6:00 p.m.)</td>
<td></td>
</tr>
<tr>
<td>County</td>
<td>Mayor and County Commissioners</td>
</tr>
<tr>
<td></td>
<td>Meets 3rd Monday at 6:00 p.m. Cheatham County Courthouse</td>
</tr>
</tbody>
</table>

### FIRE DEPARTMENT

<table>
<thead>
<tr>
<th>Type</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-time fire fighters in city</td>
<td>9</td>
</tr>
<tr>
<td>City volunteers</td>
<td>50</td>
</tr>
<tr>
<td>Full-time fire fighters in county</td>
<td>2</td>
</tr>
<tr>
<td>County volunteers</td>
<td>200</td>
</tr>
<tr>
<td>Fire stations in city</td>
<td>2</td>
</tr>
<tr>
<td>City fire trucks</td>
<td>10</td>
</tr>
<tr>
<td>Fire stations in county</td>
<td>12</td>
</tr>
<tr>
<td>County fire trucks</td>
<td>39</td>
</tr>
</tbody>
</table>

### LAW ENFORCEMENT

<table>
<thead>
<tr>
<th>Type</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full-time police officers in city</td>
<td>14</td>
</tr>
<tr>
<td>Full-time police officers in county &amp; sheriff</td>
<td>40</td>
</tr>
<tr>
<td>City patrol cars</td>
<td>14</td>
</tr>
<tr>
<td>County patrol cars</td>
<td>42</td>
</tr>
</tbody>
</table>

### TRANSPORTATION

#### AIR SERVICE

<table>
<thead>
<tr>
<th>Nearest General Aviation</th>
<th>John C. Tune Airport</th>
</tr>
</thead>
<tbody>
<tr>
<td>Location Identifier</td>
<td>JWN</td>
</tr>
<tr>
<td>Distance from City</td>
<td>17 miles</td>
</tr>
<tr>
<td>Runway Length</td>
<td>5,500 feet</td>
</tr>
<tr>
<td>Surface</td>
<td>Asphalt</td>
</tr>
<tr>
<td>Lighting</td>
<td>MIRL/PAPI</td>
</tr>
<tr>
<td>Fuel</td>
<td>100LL/Jet A</td>
</tr>
<tr>
<td>Repairs</td>
<td>Major</td>
</tr>
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<td>Storage</td>
<td>Hangar, Tie Down</td>
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<td>Location Identifier</td>
<td>BNA</td>
</tr>
<tr>
<td>Distance from Ashland City</td>
<td>27 miles</td>
</tr>
</tbody>
</table>

BNA serves 440 flights daily in more than 50 nonstop markets. BNA is served by 14 airlines, including international carriers Air Canada, WestJet and soon British Airways. Starting May 2018, British Airways will fly nonstop between Nashville and London Heathrow.

### HIGHWAYS

<table>
<thead>
<tr>
<th>U.S. Highways</th>
<th>12,49 and 155</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Highways</td>
<td>9 miles to Interstate 24</td>
</tr>
<tr>
<td>Nearest Interstate</td>
<td>18 miles to Interstate 40</td>
</tr>
</tbody>
</table>

### COMMON CARRIERS

| Air Freight Companies | None |
| Motor Freight Companies | 3   |
| Terminal Facilities   | None |
| Bus Services          | Inter-City No |
| Local                 | No |
| Carrier Service       | No |

### RAILROADS SERVED BY

CSX Transportation and Nashville & Western

### NAVIGABLE WATERWAYS

<table>
<thead>
<tr>
<th>River</th>
<th>Cumberland</th>
</tr>
</thead>
<tbody>
<tr>
<td>Channel Depth</td>
<td>9 feet</td>
</tr>
<tr>
<td>Nearest Port Facility</td>
<td>Nashville</td>
</tr>
<tr>
<td>Miles from Port</td>
<td>20</td>
</tr>
</tbody>
</table>

### COMMUNICATIONS

| Newspapers          | The Ashland Times Weekly |
|                     | The Tennessean Daily  |
| Exchange            | So. Cheatham Advocate Weekly |
| Telephone Companies | AT&T                  |
| Radio Stations      | 20 local, WQSV AM790 5 |
| Television Networks | Yes                   |
| Cable Service Available Channels | 275 (31 basic service) |
| Provider            | Charter Communications Yes |
| Internet Service Available Provider | AT&T and Charter |
| Communications      | Charter Business      |
| Fiber Optics Available Provider | Yes |
| Provider            | Yes                   |

<table>
<thead>
<tr>
<th>Insurance Rating</th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rating</td>
<td>4</td>
<td>9</td>
</tr>
<tr>
<td>Zoning Regulations</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Planning Commission</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Industrial Development Corp.</td>
<td>No</td>
<td>Yes</td>
</tr>
</tbody>
</table>
COMMUNITY FACILITIES

Health Care
Doctors 8
Dentists 4
Hospitals 1
Beds 8
Clinics 2
Nursing Homes 2
Beds 175
Retirement Homes 0
Beds 0
Residential Care/Assisted Living 1
Beds 85

Religious Organizations
Protestant 34
Catholic 1
Jehovah's Witness 1
Seventh Day Adventist 1
Latter Day Saints 0

Day Care Centers 11
Day Care Homes 7

Recreation
Libraries 1
Parks 4
Golf Courses 2
(Private & Public)
Swimming Pools 1
Country Clubs 0
Theaters 0
Bowling Alleys 0

Hotels & Motels 2
Rooms 47
Bed & Breakfasts 1

Largest Meeting Room
Capacity 100

Restaurants 20

Other
Ball fields, senior center, historic trail, camping, canoeing and boating.

FINANCIAL INSTITUTIONS

Commercial Banks 3
Savings Institutions 0
Credit Unions 1
Total # of Institutions 4
Total # of Branches 10
Countywide Combined Deposits $455,177,000
(Deposits for June 30, 2017)

INDUSTRIAL SUPPORT SERVICES

Service Location Distance (Miles)
Tool & Die Local
Heat Treating Nashville 20
Foundry Nashville 20
Heavy Hardware Nashville 20
Sheet Metal Local
Lubricants Nashville 20
Welding Supplies Nashville 20
Abrasives

SELECTED ECONOMIC INDICATORS

2016 ANNUAL AVERAGES
Labor Force

<table>
<thead>
<tr>
<th>Country</th>
<th>County</th>
<th>Labor Market Area*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Civilian Labor Force</td>
<td>20,520</td>
<td>648,660</td>
</tr>
<tr>
<td>Employment</td>
<td>19,700</td>
<td>623,540</td>
</tr>
<tr>
<td>Unemployment</td>
<td>820</td>
<td>25,100</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>4.0%</td>
<td>4.2%</td>
</tr>
</tbody>
</table>

* Labor Market Area is defined as Cheatham, Davidson, Dickson, Montgomery, Robertson and Williamson Counties in Tennessee.

2017 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

Agriculture/Mining 0.8%
Construction 10.9%
Manufacturing 11.6%
Wholesale Trade 3.5%
Retail Trade 12.2%
Transportation/Utilities 5.9%
Information 1.3%
Finance/Insurance/Real Estate 6.3%
Services 42.3%
Public Administration 5.2%

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2016)

Number of Units 46
Ann. Avg. Employment 1,984

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

Year 2017
Amount $26,618
Source: ESRI

MEDIAN HOUSEHOLD INCOME

Year 2017
Amount $55,855
Source: ESRI

AVERAGE HOME SALES

Year 2016
Number of Homes Sold 623
Average Cost $194,259

Source: Tennessee Housing Development Agency

RETAIL SALES

Year 2016
Amount $324,961,584
Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone
Timber: Hardwoods (Oak and Poplar)

AGRICULTURAL

Crops: Tobacco, Hay, Corn, Soybean
Livestock: Cattle
UTILITIES

GAS
Local Distributor: Piedmont Natural Gas Company
Phone: 615.734.0665
Website: www.piedmontng.com
Source Company: Tenneco
Fuel Oil Suppliers: 2
Suppliers of LP Gas: 2

WATER
Water Supplier: Ashland City Water Department
Phone: 615.792.4211
Website: www.ashlandcity.net
Source: Marrowbone Creek
Capacity: 1,866,000 GPD
Current Consumption: 950,000 GPD
Storage Capacity: 1,650,000 Gallons

SEWER
Sewer Provider: Ashland City Sewer Department
Phone: 615.792.4211
Website: www.ashlandcity.net
Type of Treatment: Oxidation ditch
Capacity: 801,000 GPD
Current Usage: 400,000 GPD
City Sewer Coverage: 87%
Storm Sewer Coverage: 80%
Solid Waste Disposal Type: Landfill

ELECTRICITY
Source Company: Tennessee Valley Authority

LOCAL POWER COMPANY (City and County)
Cumberland Electric Membership Corporation
General Manager: Jim Coode
District Office: 315 N. Main Street
Ashland City, Tennessee 37015
Phone: 615.792.5651
Main Phone: 800.987.2362
Fax: 931.221.4027
Website: www.cemc.org

MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

<table>
<thead>
<tr>
<th>Firm</th>
<th>Product or Service</th>
<th>Total Employees</th>
<th>Union</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>AO Smith Water Products Co.</td>
<td>Temperature control systems</td>
<td>1,500</td>
<td>None</td>
<td>615.792.4371</td>
</tr>
<tr>
<td>Trinity Marine Products</td>
<td>Barges &amp; deck fittings</td>
<td>300</td>
<td>None</td>
<td>615.792.4320</td>
</tr>
<tr>
<td>Madison Mill, Inc.</td>
<td>Wood products and millwork</td>
<td>120</td>
<td>None</td>
<td>615.351.3079</td>
</tr>
<tr>
<td>Gate Precast Inc.</td>
<td>Precast concrete panels</td>
<td>110</td>
<td>None</td>
<td>615.792.4871</td>
</tr>
<tr>
<td>Rogers Manufacturing Corp.</td>
<td>Trusses, wooded roof</td>
<td>50</td>
<td>None</td>
<td>615.792.8722</td>
</tr>
<tr>
<td>Steele SaddleTree, LLC</td>
<td>Wooden saddle trees</td>
<td>30</td>
<td>None</td>
<td>615.792.7171</td>
</tr>
<tr>
<td>International Paper Ashland City Sheet Plant</td>
<td>Chipboard boxes</td>
<td>25</td>
<td>None</td>
<td>615.792.9967</td>
</tr>
<tr>
<td>American Wire &amp; Cable Co.</td>
<td>Electrical appliance wire</td>
<td>15</td>
<td>None</td>
<td>615.792.7831</td>
</tr>
</tbody>
</table>

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb
Executive Director
Middle TN Industrial Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233
Fax: 615.269.5184
mtida@mtida.org
www.mtida.org

Rick Johnson
City Mayor
Town of Ashland City
P.O. Box 36
Phone: 615.792.4211
Fax: 615.792.3501
Ashland City, TN 37015
rjohnson@ashlandcitytn.gov
www.ashlandcity.net/index.html

Jerome Terrell
Economic Dev. Director
Cheatham County Joint Economic & Community Development Board
108 North Main Street
Ashland City, TN 37015
Phone: 615.792.2379
Fax: 615.792.5001
jerometerrell@cheathamconnect.com
www.cheathamconnect.com

Kerry R. McCarver
County Mayor
100 Public Square, Suite 105
Ashland City, TN 37015
Phone: 615.792.4316
Fax: 615.792.2001
kerry.mccarver@cheathamcountytn.gov
www.cheathamcountytn.gov

The information contained herein was obtained from sources we consider reliable. We cannot be responsible, however, for errors or change in information.

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.
**QUICK FACTS**

- **County Seat**: Ashland City
- **Year Incorporated**: 1965
- **Land Area in Square Miles (County)**: 302
- **Water Area in Square Miles (County)**: 5
- **Latitude**: N36° 06.13’
- **Longitude**: W87° 06.90’
- **Elevation**: 460’
- **Market Region**: Nashville
- **Distance From Nashville**: 15 miles
- **Distance From Clarksville**: 43 miles
- **Time Zone**: Central
- **City Website**: www.kingstonsprings.net
- **County Website**: www.cheathamcountytn.gov
- **Additional Incorporated Cities within the County**: Ashland City, Pegram, Pleasant View
- **Unincorporated Cities**: Chapmanboro

**POPULATION**

<table>
<thead>
<tr>
<th>Year</th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010 (Census)</td>
<td>2,756</td>
<td>39,105</td>
</tr>
<tr>
<td>2017 Population</td>
<td>2,946</td>
<td>40,604</td>
</tr>
<tr>
<td>2017 Median Age</td>
<td>44.0</td>
<td>40.7</td>
</tr>
<tr>
<td>2022 Population Projection</td>
<td>3,073</td>
<td>41,801</td>
</tr>
<tr>
<td>Annual Growth Rate</td>
<td>0.85%</td>
<td>0.58%</td>
</tr>
</tbody>
</table>

(2017-2022 Projected)

**CLIMATE**

- **Annual Average Temperature**: 58.1° F
- **Average High Temperature**: 70.9° F
- **Average Low Temperature**: 45.4° F
- **Annual Average Precipitation**: 50.09”
- **Annual Average Snowfall**: 2.2”
- **Prevailing Winds**: Southerly
- **Mean Length of Freeze-Free Period (days)**: 180-220

**TAX STRUCTURE**

**LOCAL**

<table>
<thead>
<tr>
<th>Property Taxes (2017)</th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rate per $100 value</td>
<td>$0.82</td>
<td>$2.7578</td>
</tr>
<tr>
<td>Rural (Special Fire Dist.)</td>
<td>$0.2297</td>
<td></td>
</tr>
</tbody>
</table>

**Ratio of Assessment**

- Residential and Farm: 25%
- Commercial/Industrial: 40%
- Personal (Equipment): 30%

**Bonded Debt (2016)**

- $1,512,000
- $15,254,069

**Total Local Assessment (2016)**

- $74,537,906
- $790,941,482

**Hotel-Motel Tax**

- 2.5%
- 5%

**Motor Vehicle Tax Rate**

- $51.00

**STATE**

**Sales Tax**

- 4% tax on food and food ingredients
- 7% on all other tangible personal property unless specifically exempted

**Local Sales Tax Rate**

- 2.75%

**Local and State Sales Tax Collected (FY2017)**

- $27,001,399

**Income Tax**

- **Personal**: 4% on Interest & Dividends for the 2017 period, this tax will be reduced and phased out over the next few years.
- **Corporate Excise Tax**: 6.5% of Tennessee taxable income.
- **Franchise Tax**: .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is $100.
- **Unemployment Tax**: New employers is typically 2.7% (based on occupation) of first $7,000.

Source: Tennessee Department of Revenue
EDUCATION

District Name: Cheatham County
Type of Public School System: County
District Grades Served: Pre-K-12
Number of Schools: 13
Number of Teachers: 447
Number of Administrators: 30
Total Number of Students: 6,392

Grades
- Pre-K-4: 1,541
- K-4: 859
- 5-8: 1,955
- 9-12: 2,017

Number of High School Graduates (2016-17): 493
Graduation Rate: 89.9%
Educational Attainment with a Degree (Adults Age 25-64): 29.1%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS

Graduates 2015-2016
- TN College of Applied Technology: Dickson 703
- Austin Peay State University: Clarksville 2,200
- Nashville State Community College: Dickson 1,751

Source: Tennessee Higher Education Commission

FastTrack Job Training Assistance Program Available: Yes
Source: Tennessee Department of Economic and Community Development

GOVERNMENT

GOVERNING BODY
City: Mayor and Board of Commissioners
Meets 3rd Thursday at 7:00 p.m.
Town Hall

County: Mayor and County Commissioners
Meets 3rd Monday at 6:00 p.m.
Cheatham County Courthouse

Fire Department
- Full-time fire fighters in city: 0
- City volunteers: 28
- Full-time fire fighters in county: 2
- County volunteers: 200
- Fire stations in city: 3
- City fire trucks: 10
- Fire stations in county: 12
- County fire trucks: 39

Law Enforcement
- Full-time police officers in city: 5
- Full-time police officers in county & sheriff: 40
- City patrol cars: 6
- County patrol cars: 42

Insurance Rating
City: 4
County: 9

Zoning Regulations
- Yes

Planning Commission
- Yes

Industrial Development Corp.
- No

TRANSPORTATION

AIR SERVICE
Nearest General Aviation: John C. Tune Airport
Location Identifier: JWN
Distance from City: 21 miles
Runway Length: 5,500 feet
Surface: Asphalt
Lighting: MIRL/PAPI
Fuel: 100LL/Jet A
Repairs: Major
Storage: Hangar, Tie Down
Transportation: Taxi, Rental and Courtesy Car
Nearest Commercial Service: Nashville International Airport
Location Identifier: BNA
Distance from Kingston Springs: 31 miles

BNA serves 440 flights daily in more than 50 nonstop markets. BNA is served by 14 airlines, including international carriers Air Canada, Westjet and soon British Airways. Starting May 2018, British Airways will fly nonstop between Nashville and London Heathrow.

HIGHWAYS
U.S. Highways: 70
State Highways: 249
Nearest Interstate: Interstate 40

COMMON CARRIERS
Air Freight Companies: None
Motor Freight Companies: 3
Terminal Facilities: None
Bus Services
- Inter-City: No
- Local: No
- Carrier Service: No

RAILROADS SERVED BY
CSX Transportation and Nashville & Western

NAVIGABLE WATERWAYS
River: Cumberland
Channel Depth: 9 feet
Nearest Port Facility: Nashville
Miles from Port: 20

COMMUNICATIONS
Newspapers
- The Ashland Times Weekly
- The Tennessean Daily
- South Cheatham Advocate Weekly

Telephone Companies: AT&T
Radio Stations: 20 local, WQSV AM790
Television Networks: 5
Cable Service Available: Yes
Channels: 50
Provider: Comcast
Internet Service Available: Yes
Provider: AT&T and Comcast
Fiber Optics Available: Yes
Provider: AT&T
COMMUNITY FACILITIES

Health Care

- Doctors: 1
- Dentists: 1
- Hospitals: 0
- Beds: 0
- Clinics: 2
- Nursing Homes: 0
- Beds: 0
- Retirement Homes: 0
- Beds: 0
- Residential Care/Assisted Living: 0
- Beds: 0

Religious Organizations

- Protestant: 8
- Catholic: 0
- Jehovah's Witness: 0
- Seventh Day Adventist: 0
- Latter Day Saints: 0

Day Care Centers: 2
Day Care Homes: 6

Recreation

- Libraries: 1
- Parks: 3
- Golf Courses (Public & Private): 1
- Swimming Pools (Public & Private): 1
- Country Clubs: 0
- Theaters: 0
- Bowling Alleys: 0
- Hotels & Motels: 3
- Rooms: 90
- Bed & Breakfasts: 1

Largest Meeting Room

- Capacity: 100

Restaurants: 8

Other

- Ball fields, historic trail, camping, canoeing and boating, skate park, dog park, and disc golf course

FINANCIAL INSTITUTIONS

- Commercial Banks: 3
- Savings Institutions: 0
- Credit Unions: 1
- Total # of Institutions: 4
- Total # of Branches: 10
- Countywide Combined Deposits: $455,177,000

(Deposits for June 30, 2017)

*Credit Unions NOT calculated in Combined Deposits

Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

<table>
<thead>
<tr>
<th>Service</th>
<th>Location</th>
<th>Distance (Miles)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tool &amp; Die</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Heat Treating</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Foundry</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Heavy Hardware</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Sheet Metal</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Lubricants</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Welding Supplies</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Abrasives</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

SELECTED ECONOMIC INDICATORS

2016 ANNUAL AVERAGES

<table>
<thead>
<tr>
<th>Labor Force</th>
<th>County</th>
<th>Labor Market Area*</th>
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</thead>
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* Labor Market Area is defined as Cheatham, Davidson, Dickson, Montgomery, Robertson and Williamson Counties in Tennessee.

2017 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>Employed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture/Mining</td>
<td>0.8%</td>
</tr>
<tr>
<td>Construction</td>
<td>10.9%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>11.6%</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>3.5%</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>12.2%</td>
</tr>
<tr>
<td>Transportation/Utilities</td>
<td>5.9%</td>
</tr>
<tr>
<td>Information</td>
<td>1.3%</td>
</tr>
<tr>
<td>Finance/Insurance/Real Estate Services</td>
<td>6.3%</td>
</tr>
<tr>
<td>Services</td>
<td>42.3%</td>
</tr>
<tr>
<td>Public Administration</td>
<td>5.2%</td>
</tr>
</tbody>
</table>

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2016)

<table>
<thead>
<tr>
<th>Number of Units</th>
<th>46</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ann. Avg. Employment</td>
<td>1,984</td>
</tr>
</tbody>
</table>

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$26,618</td>
</tr>
</tbody>
</table>

Source: ESRI

MEDIAN HOUSEHOLD INCOME

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$55,855</td>
</tr>
</tbody>
</table>

Source: ESRI

AVERAGE HOME SALES

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Homes Sold</th>
<th>Average Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>623</td>
<td>$194,259</td>
</tr>
</tbody>
</table>

Source: Tennessee Housing Development Agency

RETAIL SALES

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$324,961,584</td>
</tr>
</tbody>
</table>

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone
Timber: Hardwoods (Oak and Poplar)

AGRICULTURAL

Crops: Tobacco, Hay, Corn, Soybean
Livestock: Cattle
GAS
Local Distributor: Greater Dickson Gas Authority
Phone: 615.441.2830
Website: http://gdga.com/
Source Company: Tennessee Natural Gas Line
Fuel Oil Suppliers: 2
Suppliers of LP Gas: 2

WATER
Water Supplier: Second So. Cheatham Utility
Phone: 615.952.3094
Website: www.secondsouthcheatham.com/
Source: Harpeth River
Capacity: 2,000,000 GPD
Current Consumption: 550,000 GPD
Storage Capacity: 3,700,000 Gallons

SEWER
Sewer Provider: Kingston Springs Wastewater Dept
Phone: 615.746-5315
Website: www.kingstonsprings.net
Type of Treatment: Steg system
Capacity: 250,000 GPD
Current Usage: 69,000 GPD
City Sewer Coverage: 65%
Storm Sewer Coverage: 20%

LOCAL POWER COMPANY
Dickson Electric Department
General Manager: Darrell Gillespie
District Office: Post Office Box 627
236 Cowan Road
Dickson, Tennessee 37056
Phone: 615.446.9051
Fax: 931.441.7111
Website: www.dicksonelectric.com

ELECTRICITY
Source Company: Tennessee Valley Authority

For information on industrial sites and available industrial buildings contact:

Robert T. Bibb
Executive Director
Middle TN Industrial Development Association
2108 Westwood Avenue
Nashville, Tennessee 37212
Phone: 615.269.5233
Fax: 615.269.5184
mtida@mtida.org
www.mtida.org

Tony Gross
City Mayor
Town of Kingston Springs
P.O. Box 256
Kingston Springs, TN - 37082
Phone: 615.952.2110
Fax: 615.952.2397
info@kingstonsprings-tn.gov
www.kingstonsprings.net/

Jerome Terrell
Economic Dev. Director
Cheatham County Joint Economic & Community Development Board
108 North Main Street
Ashland City, TN 37015
Phone: 615.792.2379
Fax: 615.792.5001
jerometerrell@cheathamconnect.com
www.cheathamconnect.com

Kerry R. McCarver
County Mayor
100 Public Square, Suite 105
Ashland City, TN 37015
Phone: 615.792.4316
Fax: 615.792.2001
kerry.mccarver@cheathamcountytn.gov
www.cheathamcountytn.gov

The information contained herein was obtained from sources we consider reliable. We can not be responsible, however, for errors or change in information.

MTIDA represents the Local Electric Power and Natural Gas Distributors located in the 40 county region of Middle Tennessee.

Updated March 2018
QUICK FACTS

County Seat: Ashland City
Year Incorporated: 1996
Land Area in Square Miles (County): 302
Water Area in Square Miles (County): 5
Latitude: N36° 23.66’
Longitude: W87° 02.20’
Elevation: 438’
Market Region: Nashville
Distance From Nashville: 25 miles
Distance From Clarksville: 25 miles
Time Zone: Central
City Website: www.townofpleasantview.com/
County Website: www.cheathamcountytn.gov
Additional Incorporated Cities within the County: Ashland City, Pegram, Kingston Springs
Unincorporated Cities: Chapmansboro

POPULATION

<table>
<thead>
<tr>
<th>Year</th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010 (Census)</td>
<td>4,149</td>
<td>39,105</td>
</tr>
<tr>
<td>2017 Population</td>
<td>4,424</td>
<td>40,604</td>
</tr>
<tr>
<td>2017 Median Age</td>
<td>37.3</td>
<td>40.7</td>
</tr>
<tr>
<td>2022 Population Projection</td>
<td>4,621</td>
<td>41,801</td>
</tr>
<tr>
<td>Annual Growth Rate (2017-2022 Projected)</td>
<td>0.88%</td>
<td>0.58%</td>
</tr>
</tbody>
</table>

Source: ESRI

CLIMATE

Annual Average Temperature: 58.1° F
Average High Temperature: 70.9° F
Average Low Temperature: 45.4° F
Annual Average Precipitation: 50.09”
Annual Average Snowfall: 2.2”
Prevailing Winds: Southerly
Mean Length of Freeze-Free Period (days): 180-220

TAX STRUCTURE

LOCAL

<table>
<thead>
<tr>
<th>Tax Type</th>
<th>City</th>
<th>County</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property Taxes (2017)</td>
<td>$0.00</td>
<td>$2.7578</td>
</tr>
<tr>
<td>• Rate per $100 value</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Rural (Special Fire Dist.)</td>
<td>$0.2116</td>
<td></td>
</tr>
<tr>
<td>Ratio of Assessment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>• Residential and Farm</td>
<td>25%</td>
<td>25%</td>
</tr>
<tr>
<td>• Commercial/Industrial</td>
<td>40%</td>
<td>40%</td>
</tr>
<tr>
<td>• Personal (Equipment)</td>
<td>30%</td>
<td>30%</td>
</tr>
<tr>
<td>Bonded Debt (2016)</td>
<td>$0</td>
<td>$15,254,069</td>
</tr>
<tr>
<td>Total Local Assessment (2016)</td>
<td>$171,741,883</td>
<td>$790,941,482</td>
</tr>
<tr>
<td>Hotel-Motel Tax</td>
<td>0%</td>
<td>5%</td>
</tr>
<tr>
<td>Motor Vehicle Tax Rate</td>
<td></td>
<td>$51.00</td>
</tr>
</tbody>
</table>

Source: Tennessee Comptroller of the Treasury, Division of Property Assessments
Source: County Technical Assistance Service, UTIPS

STATE

Sales Tax
• 4% tax on food and food ingredients
• 7% on all other tangible personal property unless specifically exempted

Local Sales Tax Rate
• 2.75%

Local and State Sales Tax Collected (FY2017)
• $27,001,399

Income Tax
• Personal: 4% on Interest & Dividends for the 2017 period, this tax will be reduced and phased out over the next few years
• Corporate Excise Tax: 6.5% of Tennessee taxable income
• Franchise Tax: .25% of the greater of net worth or real and tangible property in Tennessee. The minimum tax is $100
• Unemployment Tax: New employers is typically 2.7% (based on occupation) of first $7,000

Source: Tennessee Department of Revenue
EDUCATION

District Name: Cheatham County
Type of Public School System: County
District Grades Served: Pre-K-12
Number of Schools: 13
Number of Teachers: 447
Number of Administrators: 30
Total Number of Students: 6,392

GRADES
- Pre-K-4: 1,541
- K-4: 859
- 5-8: 1,955
- 9-12: 2,017

Number of High School Graduates (2016-17): 493
Graduation Rate: 89.9%
Educational Attainment with a Degree: 29.1%

Source: Tennessee Department of Education

REGIONAL HIGHER EDUCATIONAL INSTITUTIONS

Graduates 2015-2016
- TN College of Applied Technology, Dickson: 703
- Austin Peay State University, Clarksville: 2,200
- Nashville State Community College, Dickson: 1,751

Source: Tennessee Higher Education Commission

GOVERNMENT

GOVERNING BODY
City: Mayor and Aldermen
- Meets 2nd Tuesday at 7:00 p.m.
- City Hall
County: Mayor and County Commissioners
- Meets 3rd Monday at 6:00 p.m.
- Cheatham County Courthouse

Fire Department
- Full-time fire fighters in city: 4
- City volunteers: 50
- Full-time fire fighters in county: 2
- County volunteers: 200
- Fire stations in city: 1
- City fire trucks: 11
- Fire stations in county: 12
- County fire trucks: 39

Law Enforcement
- Full-time police officers in city: 5
- Full-time police officers in county & sheriff: 40
- City patrol cars: 5
- County patrol cars: 42

Source: Tennessee Department of Economic and Community Development

TRANSPORTATION

AIR SERVICE
Nearest General Aviation: John C. Tune Airport
Location Identifier: JWN
Distance from City: 27 miles
Runway Length: 5,500 feet
Surface: Asphat
Lighting: MIRL/PAPI
Fuel: 100LL/Jet A
Repairs: Major
Storage: Hangar, Tie Down
Transportation: Taxi, Rental and Courtesy Car

Nearest Commercial Service: Nashville International Airport
Location Identifier: BNA
Distance from Pleasant View: 32 miles

BNA serves 440 flights daily in more than 50 nonstop markets. BNA is served by 14 airlines, including international carriers Air Canada, WestJet and soon British Airways. Starting May 2018, British Airways will fly nonstop between Nashville and London Heathrow.

HIGHWAYS
U.S. Highways
- State Highways 41S and 49
- Nearest Interstate: Interstate 24

COMMON CARRIERS
Air Freight Companies: None
Motor Freight Companies: 3
Terminal Facilities: None
Bus Services:
- Inter-City: RTA
- Local: No
- Carrier Service: No

RAILROADS SERVED BY
CSX Transportation and Nashville & Western

NAVIGABLE WATERWAYS
River: Cumberland
Channel Depth: 9 feet
Nearest Port Facility: Nashville
Miles from Port: 25

COMMUNICATIONS
Newspapers
- The Ashland City Times: Weekly
- The Tennessean: Daily
- Exchange: Weekly
- So. Cheatham Advocate: Weekly
- The Pleasant View Post: Weekly

Telephone Companies
- AT&T and Charter

Radio Stations
- 20 local, WQSV AM790, 1 web radio
- 5

Television Networks
- Yes: 50
- Charter Communications: Yes
- AT&T and Charter Communications: Yes
- AT&T and Charter Business: Yes
COMMUNITY FACILITIES

Health Care
Doctors 8
Dentists 2
Hospitals 0
  Beds 0
Clinics 2
Nursing Homes 0
  Beds 0
Retirement Homes 0
  Beds 0
Residential Care/Assisted Living 0
  Beds 0

Religious Organizations
Protestant 9
Catholic 0
Jehovah's Witness 0
Seventh Day Adventist 0
Latter Day Saints 0

Day Care Centers 4
Day Care Homes 0

FINANCIAL INSTITUTIONS
Commercial Banks 3
Savings Institutions 0
Credit Unions 1
Total # of Institutions 4
Total # of Branches 10
Countywide Combined Deposits $455,177,000
(Deposits for June 30, 2017)

*Credit Unions NOT calculated in Combined Deposits
Source: Federal Deposit Insurance Corporation and National Credit Union Administration

INDUSTRIAL SUPPORT SERVICES

<table>
<thead>
<tr>
<th>Service</th>
<th>Location</th>
<th>Distance (Miles)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tool &amp; Die</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Heat Treating</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Foundry</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Heavy Hardware</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Sheet Metal</td>
<td>Local</td>
<td></td>
</tr>
<tr>
<td>Lubricants</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Welding Supplies</td>
<td>Nashville</td>
<td>20</td>
</tr>
<tr>
<td>Abrasives</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

SELECTED ECONOMIC INDICATORS

2016 ANNUAL AVERAGES

<table>
<thead>
<tr>
<th>Labor Force</th>
<th>County</th>
<th>Labor Market Area*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Civilian Labor Force</td>
<td>20,520</td>
<td>648,660</td>
</tr>
<tr>
<td>Employment</td>
<td>19,700</td>
<td>623,540</td>
</tr>
<tr>
<td>Unemployment</td>
<td>820</td>
<td>25,100</td>
</tr>
<tr>
<td>Unemployment Rate</td>
<td>4.0%</td>
<td>4.2%</td>
</tr>
</tbody>
</table>

* Labor Market Area is defined as Cheatham, Davidson, Dickson, Montgomery, Robertson and Williamson Counties in Tennessee.

2017 EMPLOYED POPULATION (AGE 16+) BY INDUSTRY

<table>
<thead>
<tr>
<th>Industry</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture/Mining</td>
<td>0.8%</td>
</tr>
<tr>
<td>Construction</td>
<td>10.9%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>11.6%</td>
</tr>
<tr>
<td>Wholesale Trade</td>
<td>3.5%</td>
</tr>
<tr>
<td>Retail Trade</td>
<td>12.2%</td>
</tr>
<tr>
<td>Transportation/Utilities</td>
<td>5.9%</td>
</tr>
<tr>
<td>Information</td>
<td>1.3%</td>
</tr>
<tr>
<td>Finance/Insurance/Real Estate</td>
<td>6.3%</td>
</tr>
<tr>
<td>Services</td>
<td>42.3%</td>
</tr>
<tr>
<td>Public Administration</td>
<td>5.2%</td>
</tr>
</tbody>
</table>

Source: ESRI

MANUFACTURING IN AREA (Annual Averages 2016)

<table>
<thead>
<tr>
<th>Service</th>
<th>Location</th>
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<td>20</td>
</tr>
<tr>
<td>Abrasives</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Source: Tennessee Department of Labor and Workforce Development

PER CAPITA PERSONAL INCOME

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$26,618</td>
</tr>
</tbody>
</table>

Source: ESRI

MEDIAN HOUSEHOLD INCOME

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2017</td>
<td>$55,855</td>
</tr>
</tbody>
</table>

Source: ESRI

AVERAGE HOME SALES

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Homes Sold</th>
<th>Average Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>623</td>
<td>$194,259</td>
</tr>
</tbody>
</table>

Source: Tennessee Housing Development Agency

RETAIL SALES

<table>
<thead>
<tr>
<th>Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$324,961,584</td>
</tr>
</tbody>
</table>

Source: Tennessee Department of Revenue

NATURAL RESOURCES

Minerals: Limestone
Timber: Hardwoods (Oak and Poplar)

AGRICULTURAL

Crops: Tobacco, Hay, Corn, Soybean
Livestock: Cattle
## UTILITIES

### GAS
- **Local Distributor**: Clarksville Gas & Water Company
- **Phone**: 931.645.7400
- **Website**: [www.clarksvillegw.com/gas](http://www.clarksvillegw.com/gas)
- **Source Company**: Tenneco
- **Fuel Oil Suppliers**: 2
- **Suppliers of LP Gas**: 2

### WATER
- **Water Supplier**: Pleasant View Utility District
- **Phone**: 615.746.5315
- **Website**: [www.secondsouthcheatham.com/](http://www.secondsouthcheatham.com/)
- **Source**: Sycamore Creek
- **Capacity**: 3,000,000 GPD
- **Current Consumption**: 1,200,000 GPD
- **Storage Capacity**: 700,000 Gallons

### SEWER
- **Sewer Provider**: Pleasant View Utility District
- **Phone**: 615.746.5315
- **Website**: [www.pvudwater.com](http://www.pvudwater.com)
- **Type of Treatment**: Lagoon/Steg system
- **Capacity**: 250,000 GPD
- **Current Usage**: 100,000 GPD
- **City Sewer Coverage**: 60%
- **Storm Sewer Coverage**: 0%
- **Solid Waste Disposal Type**: Private garbage pickup/landfill

### ELECTRICITY
- **Source Company**: Tennessee Valley Authority
- **Local Power Company (City and County)**: Cumberland Electric Membership Corporation

#### General Manager:
- **Jim Coode**
- **District Office**: 315 N. Main Street, Ashland City, Tennessee 37015
- **Phone**: 615.792.5651
- **Main Phone**: 800.987.2362
- **Fax**: 931.221.4027
- **Website**: [www.cemc.org](http://www.cemc.org)

### MAJOR INDUSTRIAL MANUFACTURERS/DISTRIBUTION

<table>
<thead>
<tr>
<th>Firm</th>
<th>Product or Service</th>
<th>Total Employees</th>
<th>Union</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>United Structural Systems, Inc.</td>
<td>Foundation/Structure repair</td>
<td>30</td>
<td>None</td>
<td>615.746.5225</td>
</tr>
<tr>
<td>Pleasant View Manufacturing</td>
<td>Steel fabricating</td>
<td>15</td>
<td>None</td>
<td>615.746.5777</td>
</tr>
<tr>
<td>QC Industrial Solutions</td>
<td>Packaging distribution</td>
<td>15</td>
<td>None</td>
<td>615.247.8720</td>
</tr>
</tbody>
</table>

For information on industrial sites and available industrial buildings contact:

**Robert T. Bibb**  
Executive Director  
Middle TN Industrial Development Association  
2108 Westwood Avenue  
Nashville, Tennessee 37212  
Phone: 615.269.5233  
Fax: 615.269.5184  
mtida@mtida.org  
[www.mtida.org](http://www.mtida.org)

**Perry Keenan**  
City Mayor  
Town of Pleasant View  
1008 Civic Court  
Pleasant View, TN 0228-37146  
Phone: 615.746.0600  
Fax: 615.746.0699  
perry@perry4pleasantview.com  
[www.townofpleasantview.com](http://www.townofpleasantview.com)

**Jerome Terrell**  
Economic Dev. Director  
Cheatham County Joint Economic & Community Development Board  
108 North Main Street  
Ashland City, TN 37015  
Phone: 615.792.2379  
Fax: 615.792.5001  
erometerrell@cheathamconnect.com  
[www.cheathamconnect.com](http://www.cheathamconnect.com)

**Kerry R. McCarver**  
County Mayor  
100 Public Square, Suite 105  
Ashland City, TN 37015  
Phone: 615.792.4316  
Fax: 615.792.2001  
kerry.mccarver@cheathamcountytn.gov  
[www.cheathamcountytn.gov](http://www.cheathamcountytn.gov)

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